



**73%**  
of ransomware incidents result from “**human error**.”

**67%**  
of ransomware incidents result in “**attackers successfully infiltrating data**.”

**21%**  
of organisations that paid a ransom paid “**between \$100,000 and \$1 million** to regain access to their systems or data.”

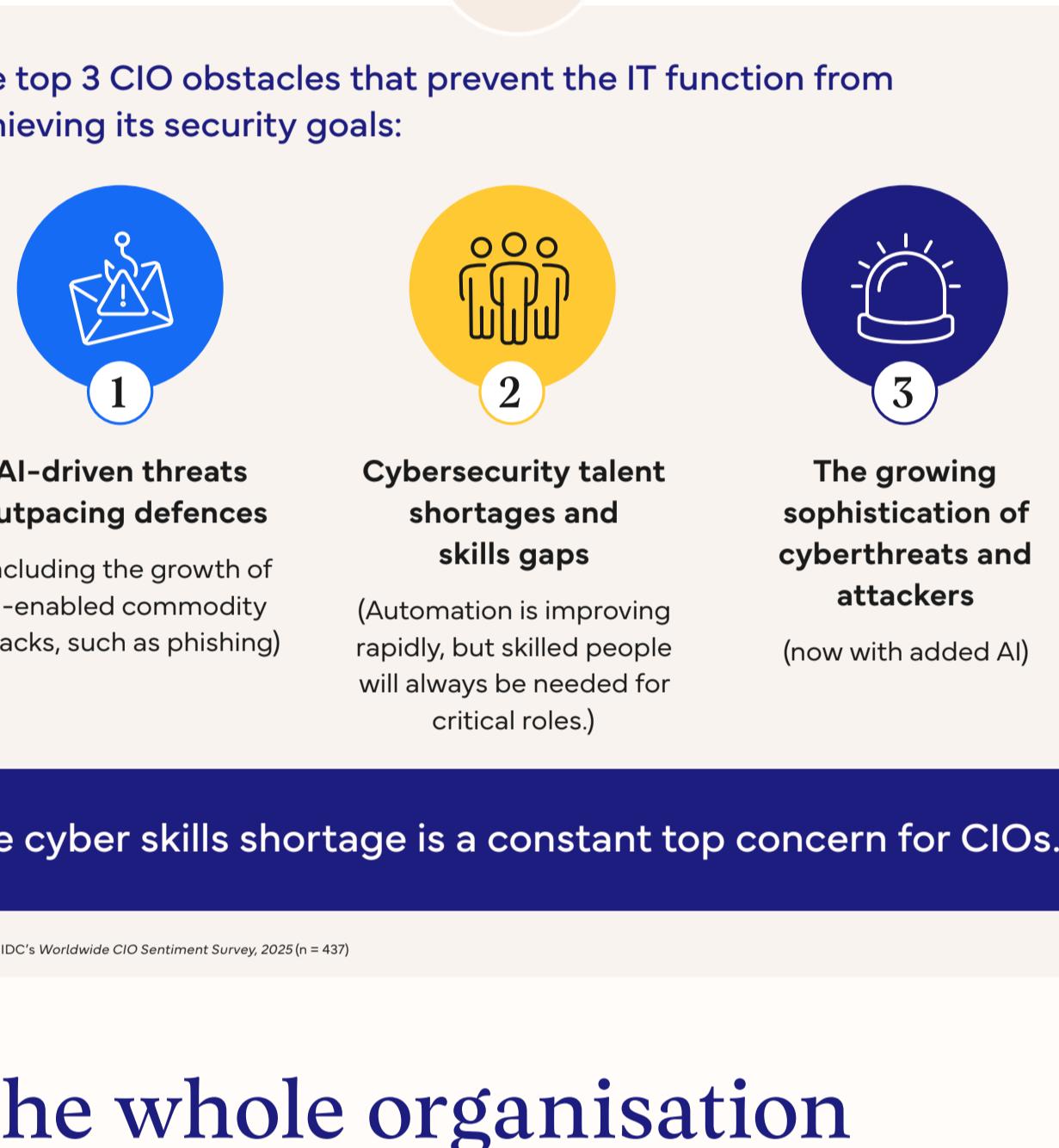


## Why are

## The Top 3 challenges to getting the most value from security operations:

-  1 The need for 24 x 7 x 365 dedicated staff
-  2 Expertise needed to fully use the latest security tools
-  3 Skills to increase automation across detection and response workflows

# finding the right security specialists

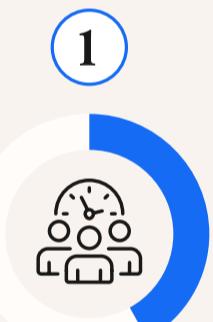
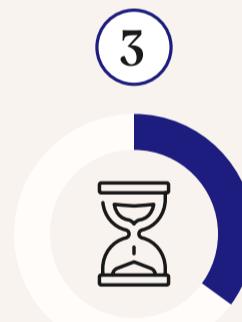


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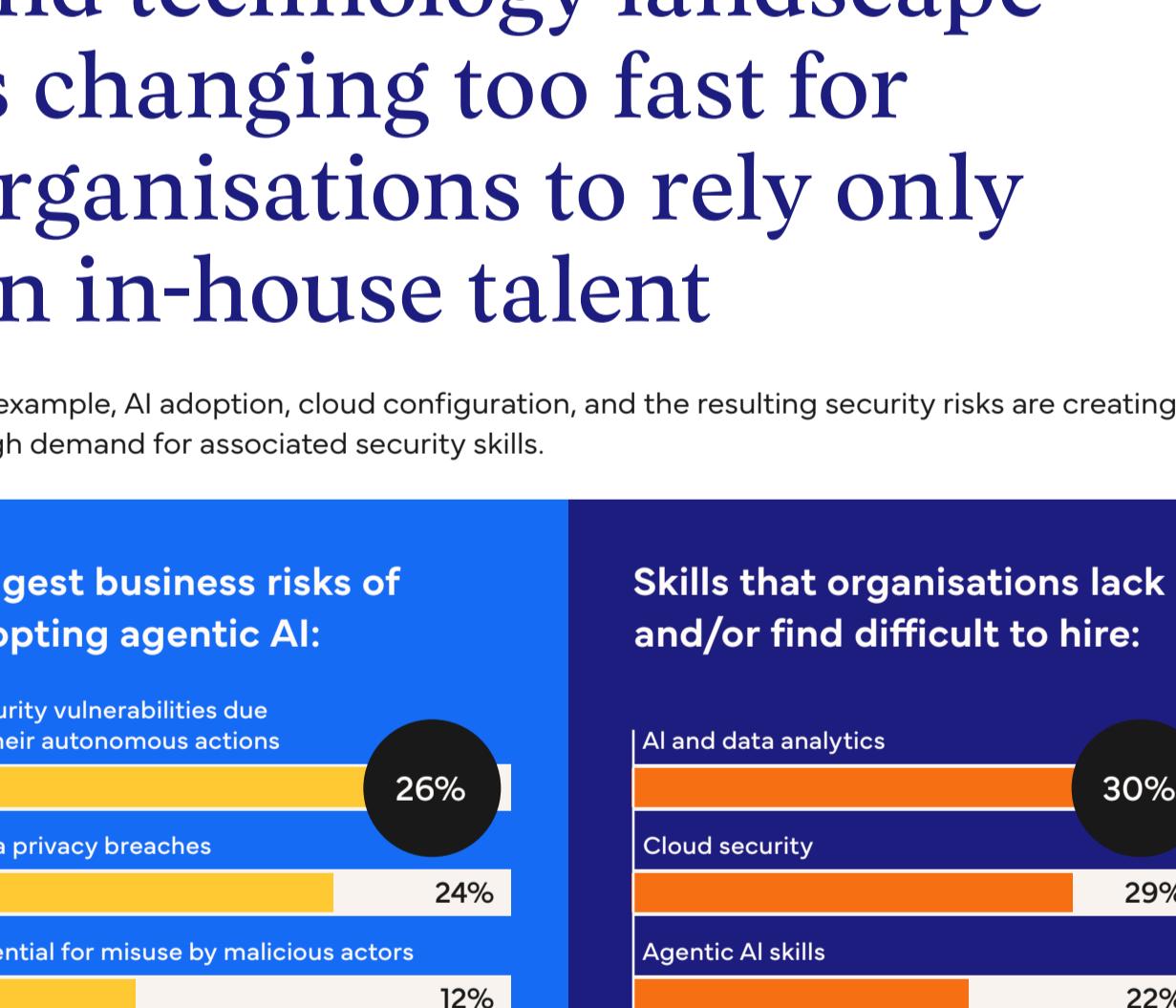
A shortage of people in critical functions, such as security, can damage the broader business in multiple ways.



## Impact on the organisation from talent and skills shortages:

- 1**  **42%**  
**It takes us longer to fill vacant positions**  
(introducing risk).
- 2**  **40%**  
**We have difficulty in retaining top talent**  
(disrupting plans).
- 3**  **35%**  
**Digital transformation initiatives are delayed**  
(slowing security investment).

# The speed of change in the industry makes this na



**Ethical dilemmas related to bias in data**  
10%

**Governance, risk, and compliance (GRG)**  
19%

Source: IDC's Worldwide AI Tech Buyer Survey, 2025 (n = 2,296)

Source: IDC's Worldwide CEO Perspective on Technology Survey, 2025 (n =

**Many of the biggest risks derive from a skills shortage.**

# From shortage to strength: How to fix your organisations



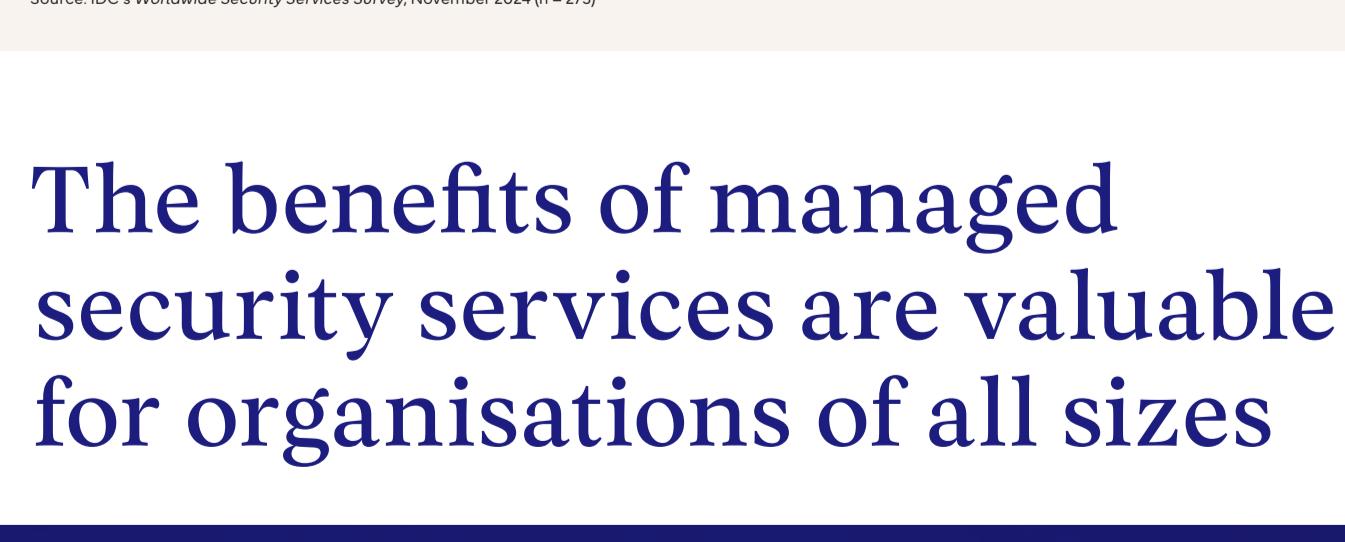
**48%** are convinced of the benefits of managed security services.

**27%** need to consolidate tooling first.

**25%** will try to grow the internal security team.

■ Yes, we are looking for a suitable third-party provider.

- Yes, we have already engaged one and are now considering replacing it with a better third-party provider.
- No, we need to consolidate some security tools first.
- No, we will increase in-house headcount to manage our security tools.



A blue rounded rectangle containing text and an icon. The icon on the left is a white silhouette of three stylized human figures of varying heights, representing a team or community. To the right of the icon, the word 'Access to talent' is written in white, bold, sans-serif font. Below this, a larger block of text is also in white font, describing the benefit of having rapidly scalable teams with broad expertise.

With teams with a breadth of security expertise:



## Flexible cost

They gain greater cost efficiency and budget flexibility, which are particularly valuable for rapidly

 flexibility, which are particularly valuable for rapidly adding or scaling services.

## Peace of mind



They gain confidence that a rapid and



increasingly automated response can address compliance requirements and mitigate the potential impact of incidents.

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